

# **Avail Professional Services**

# Forward-looking finance and accounting insights and solutions

### The Avail Advantage

We bring industry experience to assist our clients with some of the most challenging aspects of their business models. Our team of accounting, finance, and capital sourcing professionals look forward to helping your firm grow and prosper.

## **Energy-Based and Municipal Financing**

**Operational and Asset Financing –** Capital sourcing can be one of the most challenging aspects of any new or expanding venture. Avail is experienced with assisting clients identify and acquire multiple types of financing.

Oftentimes, alternative capital sources can fit the needs of a business while providing attractive rates and terms. These include energy-based financing as well as municipal incentives. Some examples include:

Commercial PACE ("Property Assessed Clean Energy") is a state legislated program which allows building improvements that result in utility savings to be funded by private capital and repaid via a long-term property tax assessment. C-PACE tax assessments are long-term, fixed rate and non-recourse. C-PACE tax assessments can extend for periods of up to 30 years, so long as the weighted average useful life of the installed measures exceed the term of the C-PACE assessment. C-PACE tax assessments are also fully transferable between owners since it is tied to the land and, as it is tax assessed, can be passed along to a building's tenant.

**Municipal programs and incentives** are often an option for firms in areas where the governing entity sees the benefits of encouraging business growth and entrepreneurship. We work closely with municipal decision-makers to assess the availability, types, and amounts of assistance.

Please contact us to help with these and other financing options...

#### **Contact Information:**

Chris Dussold, PhD, Managing Partner & Cofounder (618) 604-1259 chris@availproserv.com